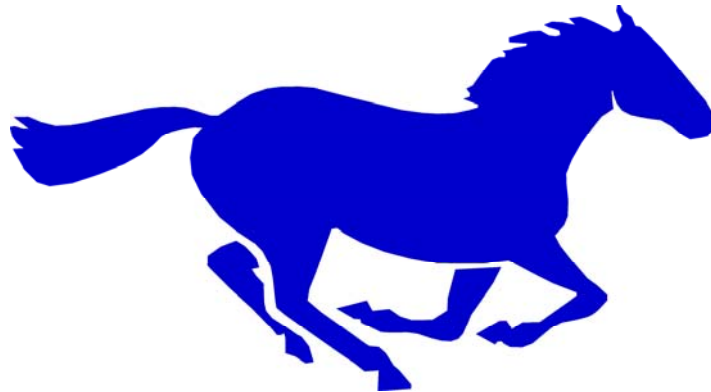


San Dieguito Academy Foundation

Building a foundation for excellence

We support the unique culture and quality programs of San Dieguito Academy by generating financial resources and promoting active parental and community involvement.

Thanks to all of those who make it possible to fulfill our mission.



ANNUAL REPORT 2007-08

San Dieguito Academy Foundation

DEAR SAN DIEGUITO ACADEMY FAMILIES AND FRIENDS,

Our mission at the San Dieguito Academy Foundation has always been focused on making a difference in the lives of our students. Since our beginning in 1997, we have raised over \$3M for our school, enriching the educational experience for hundreds of children. This past year saw the expansion of our mission to include alumni and community members.

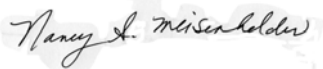
Thanks to the efforts of our Foundation Board, we began an intensive outreach to San Dieguito High School alumni with a new alumni website, www.sdalumni.com, twice yearly mailings and regular contact with reunion coordinators from the various classes. With over 70 years and an estimated 18,000 alumni, we have a rich history to document and a strong connection to make with past graduates who have fond memories of San Dieguito. If you know a San Dieguito alumnus, please be sure to tell them about the great things that are happening at their school these days. Remember we can all be SDA ambassadors in our community!

We also increased our business outreach to new corporate donors including [Qualcomm](#), [ViaSat](#), [Asymtek](#), [RockStar](#) and [Bottlerocket Entertainment](#). These generous donors provided critical support for our growing Robotics program. Donations to our Matching Gifts program also increased through the efforts of parents who made additional funds available through their employers. Private foundations like the San Diego Foundation provided another source of revenue through donor advised funds.

Our total revenue was up just over 2% compared to the previous school year thanks to an increase in community contributions, Annual Appeal donations from parents and gifts to our Performing Arts Center Capital campaign. Proceeds from our fundraising events were down slightly by about 5% from the previous year. Our Foundation board made a decision to follow the lead of other foundations and try a new approach with a "Non-Event Appeal". We concluded that for our parents, the annual fundraiser is an eagerly anticipated event and a chance to socialize with other SDA families - all for a good cause. So we will continue that as our major fundraiser. We did have a very successful Casino Night to support athletics and our first ever Cabaret Night to showcase the performing arts talents of our students. Responding to proposed budget cutbacks, we also hosted a successful end of year event called Save Our Students raising almost \$10,000 in one afternoon.

In addition to financial support, our school has been the recipient of countless volunteer hours both from our generous SDA families as well as from committed citizens within the wider community. As you look over the list of supporters, please remember to thank those who have contributed to enrich the lives of our students and ultimately our beautiful community. Thank you for your support.

Nancy Meisenhelder



President, San Dieguito Academy Foundation

800 Santa Fe Drive - Encinitas CA 92024 - (760) 753-1121 ext. 5085

www.sdafoundation.net

PROFIT AND LOSS

AS OF 6/30/08

INCOME	
Community Directed Grant Contributions	\$14,330.50
E-Commerce	\$ 4,838.50
Fundraising	\$80,211.21
Interest Earned	\$ 1,037.44
Realized Investment Gain/(Loss)	\$ (13.64)
Scholarship Donations	\$ 2,695.00
SDAF Contributions	
General Fund Contributions	\$93,291.72
Performing Arts Center Capital	\$63,415.84
Academic Council (2)	\$24,509.23
Athletic Council	\$ 9,292.00
Grad Nite	\$14,700.42
Library Council	\$ 950.00
Music Council	\$ 5,723.26
Theatre Arts Council	<u>\$ 4,123.00</u>
Total SDAF Contributions	\$216,005.47
SDAF Directory	\$ 1,980.00
SDAF Program Fees(1)	<u>\$161,614.24</u>
Total Income	\$482,698.72
EXPENSE	
Fundraising Expenses	\$25,734.96
Performing Arts Center Expenses	\$25,858.53
SDAF Administrative Expenses	
Service Charges, Comm., Office	\$18,362.44
SDAF Administrative Wages	<u>\$70,984.37</u>
Total SDAF Administrative Expenses	\$89,346.81
SDAF Service Expenses	
Community Directed Grants	\$14,330.50
Curriculum Support/Grants (3)	\$42,372.72
Directory and Hospitality	\$ 7,759.22
Alumni Mailings/Lecture Series	\$ 8,796.31
Scholarships	\$ 4,183.50
SDAF Councils	
Total Academic Council (2)	\$ 26,199.03
Total Athletic Council (1)	\$113,252.36
Total Grad Nite	\$ 36,463.55
Total Library/Media Center	\$ 2,914.96
Total Music Council (1)	\$ 50,497.13
Total Theater Arts Council	<u>\$ 6,327.15</u>
Total SDAF Councils	\$235,654.18
Yearbook Camp	\$1,650.00
Total SDAF Service Expenses	\$314,746.43
Total Expense	\$455,686.73
NET INCOME	\$27,011.99

BALANCE SHEET

AS OF 6/30/08

ASSETS	
Current Assets	
Checking/Savings	
Athletic Council Checking (4)	161,304.10
Grad Night Checking	35,559.84
Scholarship Money Market Account	1,404.37
Music Council Checking	11,902.14
Rancho Santa Fe Foundation (5)	26,822.33
SDAF Savings	38,067.23
SDAF Checking (6)	52,177.47
Total Checking/Savings	<u>327,237.48</u>
Total Current Assets	327,237.48
TOTAL ASSETS	327,237.48
LIABILITIES & EQUITY	
Equity	
Retained Earnings	300,225.49
Net Income	<u>27,011.99</u>
Total Equity	327,237.48
TOTAL LIABILITIES & EQUITY	327,237.48

Notes to Financial Statements: as of June 30,2008

1. Program Income includes Athletic Council participation fees, the annual Music Council trip, Grad Nite ticket sales and yearbook camp. All Athletic expenses and \$40,000 of Music council expenses relate to these programs.

2. Academic Council includes Speech and Debate, Mustang Minds and the Robotics program. The Robotics program accounts for approximately 90% of Academic Council donations and expenses.

3. A \$17,500 grant for the Bio Tech program implementation (Phase I construction costs) was approved by the Foundation Board during the fiscal year, but was not paid until the following year.

4. The Athletics Checking balance contains \$90,900 designated for 18 different sports programs. The remainder in this account is for future capital need or as otherwise designated by the Athletic Council.

5. An account was opened with the Rancho Santa Fe Foundation during 2007 for the Performing Arts Center Capital Campaign. This account facilitates accepting non-cash donations and earns a greater rate of return.

6. SDAF Checking balance contains designated funds as follows: Academic Council - \$4,800; Theater Arts Council - \$3,200 and Performing Arts Center Capital Campaign - \$43,500.

San Dieguito Academy Foundation

During the 2007-2008 school year, your generous gifts to the Foundation helped to make the following programs and projects possible:

2007-08 FUNDED PROGRAMS

- Art department materials and student art show
- Bio Tech Lab remodel
- Classroom projects for woodshop and metal shop
- Community Day activities
- Digital cameras and equipment for Photography class projects
- IMAC computers for Recording Arts classes
- Library books and other Media Center materials
- Musical instruments and sheet music
- Professional sound and lighting technician for drama
- Robotics Program - materials, supplies and fees
- School newspaper
- SDA Student Directory
- Speech & Debate program
- Grad Nite—A safe and sober graduation
- Varsity and Junior Varsity sports programs
- Weight room equipment
- Workbooks for Math support (Algebra I)
- Writing Lab Teaching assistants

800 Santa Fe Drive - Encinitas CA 92024 - (760) 753-1121 ext. 5085

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San Dieguito Academy Foundation

We would like to acknowledge and thank the following individuals and businesses who supported our fundraising efforts in 2007-08. All of these supporters have demonstrated that they believe in the programs and the students of San Dieguito High School Academy. Thank you!

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Boston's Gourmet Pizza	Frog's Fitness	Morrow Development	St. Tropez Bakery & Bistro
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San Dieguito Academy Foundation

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To all those parents, relatives, alumni, friends, business and community members who have contributed their time and resources to benefit our students—you have our sincerest thanks.



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SDA Foundation
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